

Mufson Howe Hunter

Business Services Update September 2023

Primary Business Services Contacts

Michael J. Mufson

Managing Director 215.399.5410 mmufson@mhhco.com

Andrew Apfelbaum

Director 267.254.0047 aapfelbaum@mhhco.com

Jimmy Yu CFA

Vice President 215.399.5408 jyu@mhhco.com

Mufson Howe Hunter & Company LLC is a middle-market focused investment bank providing M&A, capital raising and financial advisory services.

Mufson Howe Hunter & Partners LLC Member SIPC | FINRA The Mufson Howe Hunter Business Services Update is designed to provide business leaders, investors and industry professionals with current market trends and important developments within the Business Services industry. This monthly report contains recent news, analysis, and M&A activity on selected companies and in-depth coverage of the primary sectors.

Last Twelve Months Performance

Daily from August 30, 2022, to August 30, 2023. Price as % of Base (August 30, 2022 = 0%)





Table of Contents

Business Services Update

Section 1	Human Resources Outsourcing	
Section 2	Fixed Asset Management	•

The Mufson Howe Hunter Human Resources Outsourcing Index is currently comprised of AMN Healthcare Services, Inc., ASGN Incorporated, CBIZ, Inc., Computer Task Group, Inc., CRA International, Inc., Cross Country Healthcare, Inc., CT Partners, Exponent, Inc., Fair Isaac Corp., FTI Consulting, Inc., Heidrick & Struggles Intl. Inc., Huron Consulting Group Inc., Kelly Services, Inc., Kforce, Inc., Korn Ferry International Inc., ManpowerGroup Inc., RCM Technologies, Inc., Resources Connection, Inc., Robert Half International, Inc., and TrueBlue, Inc.

The Mufson Howe Hunter Fixed Asset Management Index is currently comprised of ABM Industries Inc., Arcadis NV, BrightView Holdings, Inc., Chemed Corp., Comfort Systems USA Inc., CoreCivic, Inc., EMCOR Group Inc., FirstService Corp., Healthcare Services Group Inc., Jacobs Solutions Inc., Prosegur Compania de Seguridad SA, Rentokil Initial plc, Rollins Inc., Securitas AB, SP Plus Corporation, Stantec Inc., Tetra Tech, Inc., The Brinks Company, and The GEO Group, Inc.

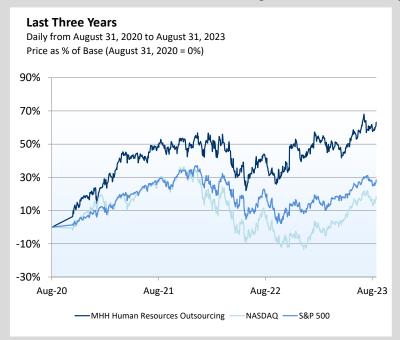
The companies that comprise each Index periodically change as a result of mergers, acquisitions, initial public offerings and other transactions; therefore, comparisons to historical time periods and historical performance for each Index do not entirely correspond and correlate to the Index's current performance. Historical performance is not a guarantee or prediction of future results.

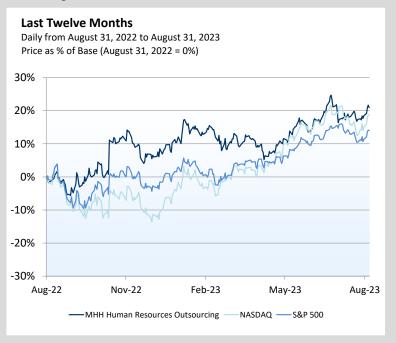
The information and statistical data contained herein have been obtained from sources that Mufson Howe Hunter believes are reliable, but Mufson Howe Hunter makes no representation or warranty as to the accuracy or completeness of any such information and data and expressly disclaims any and all liability relating to or resulting from your use of these materials. The information and data contained herein are current and only as of the date(s) indicated and Mufson Howe Hunter has no intention, obligation or duty to update these materials after such date(s). These materials do not constitute an offer to sell or the solicitation of an offer to buy any securities. Copyright 2023 Mufson Howe Hunter & Company LLC. All rights reserved. Business Services Update is produced monthly by Mufson Howe Hunter. Mufson Howe Hunter provides a full range of investment banking services to Business Services companies. For more information, visit www.mhhco.com.

Temporary staffing, HR Outsourcing and Professional Consulting related services for a variety of end-user markets.

Comparative Index Performance

The MHH Human Resources Outsourcing Index^(a) increased by 3.0% in August 2023.





Price Appreciation	3-Year	LTM	1-Month
MHH Human Resources Outsourcing Index (a)	63.3%	20.9%	3.0%
NASDAQ	19.2%	18.8%	-1.7%
S&P 500	28.8%	18.8%	-1.5%

⁽a) Market cap weighted index assuming no dividend reinvestment. Mufson Howe Hunter Human Resources Outsourcing Index is comprised of all companies listed on the following page.

Source: S&P Capital IQ Mufson Howe Hunter

Selected Valuation Metrics

Human Resources Outsourcing

(\$ in millions, except per share data)	Ma	rket & Capitali	zation	LTM F	Performance	(3)		Valuation		Marg	gins
		Equity	Enterprise				Enterpris	e Value/	Price/	Gross	
Company	Price (1)	Value	Value (2)	Revenue	EBITDA (4)	EPS	Revenue	EBITDA	EPS	Profit	EBITDA
Commercial Staffing											
ManpowerGroup Inc. (MAN)	\$78.87	\$3,910.5	\$4,926.9	\$19,218.5	\$631.6	\$5.90	0.3 x	7.8 x	13.4 x	18.1%	3.3%
Kelly Services, Inc. (KELY.A)	18.49	654.4	596.1	4,887.2	89.7	0.02	0.1 x	6.6 x	NM	20.2%	1.8%
TrueBlue, Inc. (TBI)	15.13	469.1	484.1	2,074.3	52.1	0.49	0.2 x	9.3 x	30.6 x	26.9%	2.5%
Mean		\$1,678.0	\$2,002.4	\$8,726.7	\$257.8	\$2.1	0.2 x	7.9 x	22.0 x	21.7%	2.5%
Median		654.4	596.1	4,887.2	89.7	0.5	0.2 x	7.8 x	22.0 x	20.2%	2.5%
Professional Staffing											
Robert Half Inc. (RHI)	\$73.96	\$7,789.9	\$7,285.4	\$6,916.3	\$718.4	\$5.05	1.1 x	10.1 x	14.6 x	41.3%	10.4%
Kforce Inc. (KFRC)	62.65	1,203.3	1,242.4	1,652.5	107.5	3.22	0.8 x	11.6 x	19.5 x	28.5%	6.5%
Resources Connection, Inc. (RGP)	15.51	499.4	400.4	775.6	83.9	1.59	0.5 x	4.8 x	9.8 x	40.4%	10.8%
Mean		\$3,164.2	\$2,976.0	\$3,114.8	\$303.3	\$3.3	0.8 x	8.8 x	14.6 x	36.7%	9.2%
Median		1,203.3	1,242.4	1,652.5	107.5	3.2	0.8 x	10.1 x	14.6 x	40.4%	10.4%
Healthcare Staffing											
AMN Healthcare Services, Inc. (AMN)	\$88.38	\$3,357.4	\$4,423.3	\$4,381.6	\$621.3	\$7.58	1.0 x	7.1 x	11.7 x	33.3%	14.2%
Cross Country Healthcare, Inc. (CCRN)	25.76	922.3	959.0	2,427.7	208.4	3.40	0.4 x	4.6 x	7.6 x	22.5%	8.6%
Mean		\$2,139.8	\$2,691.2	\$3,404.7	\$414.9	\$5.5	0.7 x	5.9 x	9.6 x	27.9%	11.4%
Median		2,139.8	2,691.2	3,404.7	414.9	5.5	0.7 x	5.9 x	9.6 x	27.9%	11.4%
IT Staffing											
ASGN Incorporated (ASGN)	\$82.16	\$3,976.5	\$4,975.5	\$4,608.0	\$482.3	\$4.72	1.1 x	10.3 x	17.4 x	29.3%	10.5%
RCM Technologies, Inc. (RCMT)	20.54	163.8	181.5	262.5	23.5	1.68	0.7 x	7.7 x	12.2 x	28.8%	9.0%
Computer Task Group, Incorporated (CTG)	10.28	164.8	166.4	305.7	9.6	0.17	0.5 x	17.3 x	NM	26.5%	3.1%
Mean		\$1,435.1	\$1,774.5	\$1,725.4	\$171.8	\$2.2	0.8 x	11.8 x	14.8 x	28.2%	7.5%
Median		164.8	181.5	305.7	23.5	1.7	0.7 x	10.3 x	14.8 x	28.8%	9.0%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

‡ = excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

⁽¹⁾ As of close on August 31, 2023.

⁽²⁾ Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

⁽³⁾ As of June 30, 2023 except KELY.A (July 02, 2023); RCMT (July 01, 2023); CRAI (July 01, 2023); TBI (June 25, 2023); RGP (May 27, 2023); KFI (April 30, 2023).

⁽⁴⁾ Excludes non-recurring and discontinued operations.

Selected Valuation Metrics (cont'd)

Human Resources Outsourcing

(\$ in millions, except per share data) Mar		arket & Capitalization		LTM Performance (3)			Valuation			Margins	
		Equity	Enterprise				Enterpris	e Value/	Price/	Gross	
Company	Price (1)	Value	Value (2)	Revenue	EBITDA (4)	EPS	Revenue	EBITDA	EPS	Profit	EBITDA
Executive Search											
Korn Ferry (KFY)	\$50.98	\$2,686.9	\$2,667.0	\$2,838.7	\$355.2	\$3.39	0.9 x	7.5 x	15.0 x	22.6%	12.5%
Heidrick & Struggles International, Inc. (HSII)	26.49	530.0	372.5	1,001.4	100.8	2.97	0.4 x	3.7 x	8.9 x	25.2%	10.1%
Mean		\$1,608.4	\$1,519.8	\$1,920.1	\$228.0	\$3.2	0.7 x	5.6 x	12.0 x	23.9%	11.3%
Median		1,608.4	1,519.8	1,920.1	228.0	3.2	0.7 x	5.6 x	12.0 x	23.9%	11.3%
Professional & Consulting											
Fair Isaac Corporation (FICO)	\$904.59	\$22,524.3	\$24,333.3	\$1,472.6	\$625.1	\$16.46	NM	NM	NM	78.9%	42.5%
FTI Consulting, Inc. (FCN)	185.82	6,196.2	6,587.7	3,221.6	375.6	6.57	2.0 x	17.5 x	28.3 x	31.9%	11.7%
Exponent, Inc. (EXPO)	89.86	4,339.4	4,220.1	486.1	125.6	1.97	8.7 x	NM	NM	37.5%	25.8%
CBIZ, Inc. (CBZ)	56.11	2,781.9	3,397.9	1,511.4	187.3	2.26	2.2 x	18.1 x	24.9 x	14.1%	12.4%
Huron Consulting Group Inc. (HURN)	99.95	1,823.3	2,177.7	1,263.7	143.5	3.64	1.7 x	15.2 x	27.5 x	30.9%	11.4%
CRA International, Inc. (CRAI)	108.63	760.6	940.6	608.2	70.6	5.38	1.5 x	13.3 x	20.2 x	30.4%	11.6%
Mean		\$6,404.3	\$6,942.9	\$1,427.3	\$254.6	\$6.0	3.2 x	16.0 x	25.2 x	37.3%	19.2%
Median		3,560.7	3,809.0	1,368.2	165.4	4.5	2.0 x	16.4 x	26.2 x	31.4%	12.0%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

^{‡ =} excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

⁽¹⁾ As of close on August 31, 2023.

⁽²⁾ Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

⁽³⁾ As of June 30, 2023 except KELY.A (July 02, 2023); RCMT (July 01, 2023); CRAI (July 01, 2023); TBI (June 25, 2023); RGP (May 27, 2023); KFI (April 30, 2023).

⁽⁴⁾ Excludes non-recurring and discontinued operations.

Selected M&A Transactions

Human Resources Outsourcing

Announced	Target	Target Description	Acquirer	Value
Aug 31	Computer Task Group, Inc. (NasdaqGS:CTG)	Cegeka Groep NV entered into a definitive agreement to acquire Computer Task Group, Incorporated (NasdaqGS:CTG) from shareholders for an equity value of approximately \$170 million.	Cegeka Groep NV	\$170.0

ND – Not disclosed. Transaction values in millions.

Source: S&P Capital IQ 6

Selected News

Human Resources Outsourcing

AMN Healthcare Services, Inc. (**NYSE:AMN**) reported second quarter net income of \$60.9 million for fiscal year 2023 as compared to \$123.8 million for the prior year period. Earnings per share were \$1.55 versus \$2.77 for the prior year period. Revenues for the quarter decreased to \$991.3 million from \$1,426.6 million for the same period in fiscal year 2022.

Barrett Business Services, Inc. (NasdaqGS:BBSI) reported second quarter net income of \$17.0 million for fiscal year 2023 as compared to \$18.0 million for the prior year period. Earnings per share were \$2.47 versus \$2.48 for the prior year period. Revenues for the quarter increased to \$264.6 million from \$262.2 million for the same period in fiscal year 2022.

Computer Task Group, Incorporated (NasdaqGS:CTG) reported second quarter net income of (\$0.1) million for fiscal year 2023 as compared to \$2.0 million for the prior year period. Earnings per share were (\$0.01) versus \$0.13 for the prior year period. Revenues for the quarter decreased to \$74.6 million from \$82.8 million for the same period in fiscal year 2022.

CRA International, Inc. (NasdaqGS:CRAI) reported second quarter net income of \$9.5 million for fiscal year 2023 as compared to \$11.6 million for the prior year period. Earnings per share were \$1.34 versus \$1.57 for the prior year period. Revenues for the quarter increased to \$162.0 million from \$149.1 million for the same period in fiscal year 2022.

Cross Country Healthcare, Inc. (NasdaqGS:CCRN) reported second quarter net income of \$21.3 million for fiscal year 2023 as compared to \$52.9 million for the prior year period. Earnings per share were \$0.60 versus \$1.40 for the prior year period. Revenues for the quarter decreased to \$540.7 million from \$753.6 million for the same period in fiscal year 2022.

Fair Isaac Corporation (NYSE:FICO) reported third quarter net income of \$128.8 million for fiscal year 2023 as compared to \$93.5 million for the prior year period. Earnings per share were \$5.08 versus \$3.61 for the prior year period. Revenues for the quarter increased to \$398.7 million from \$349.0 million for the same period in fiscal year 2022.

Hudson Global, Inc. (NasdaqGS:HSON) reported second quarter net income of \$0.6 million for fiscal year 2023 as compared to \$3.1 million for the prior year period. Earnings per share were \$0.18 versus \$0.98 for the prior year period. Revenues for the quarter decreased to \$44.9 million from \$56.7 million for the same period in fiscal year 2022.

Insperity, Inc. (NYSE:NSP) reported second quarter net income of \$12.9 million for fiscal year 2023 as compared to \$33.6 million for the prior year period. Earnings per share were \$0.33 versus \$0.87 for the prior year period. Revenues for the quarter increased to \$1,585.1 million from \$1,432.1 million for the same period in fiscal year 2022.

Note: All per share results are reported on a fully-diluted basis.

Selected News

Human Resources Outsourcing

Kelly Services, Inc. (NasdaqGS:KELY.A) reported second quarter net income of \$7.5 million for fiscal year 2024 as compared to \$2.2 million for the prior year period. Earnings per share were \$0.20 versus \$0.06 for the prior year period. Revenues for the quarter decreased to \$1,217.2 million from \$1,267.3 million for the same period in fiscal year 2023.

RCM Technologies, Inc. (NasdaqGM:RCMT) reported second quarter net income of \$4.0 million for fiscal year 2023 as compared to \$6.0 million for the prior year period. Earnings per share were \$0.47 versus \$0.57 for the prior year period. Revenues for the quarter decreased to \$67.0 million from \$74.3 million for the same period in fiscal year 2022.

Note: All per share results are reported on a fully-diluted basis.

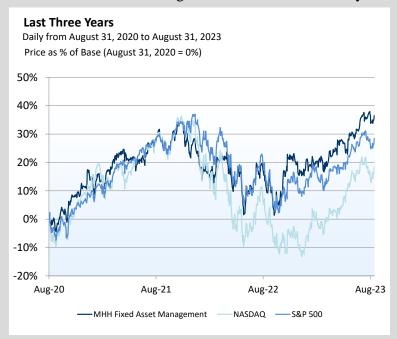
Source: S&P Capital IQ Mufson Howe Hunter

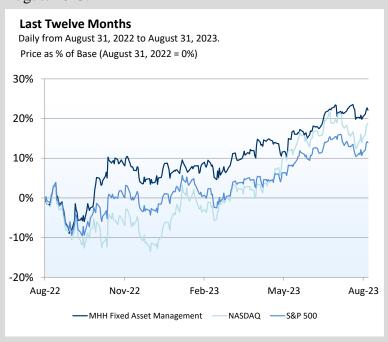
Fixed Asset Management

Outsourced facility management services including environmental services, facility maintenance, food service contracting, manned security services, uniform/linen rental, and waste management services.

Comparative Index Performance

The MHH Fixed Asset Management Index^(a) increased by 0.5% in August 2023.





Price Appreciation	3-Year	LTM	1-Month
MHH Fixed Asset Management Index (a)	36.4%	22.1%	0.5%
NASDAQ	19.2%	18.8%	-1.7%
S&P 500	28.8%	18.8%	-1.5%

(a) Market cap weighted index assuming no dividend reinvestment. Mufson Howe Hunter Human Resources Outsourcing Index is comprised of all companies listed on the following page.

Source: S&P Capital IQ Mufson Howe Hunter

Selected Valuation Metrics

Fixed Asset Management

(\$ in millions, except per share data)		Market & Capitaliza	ation	LTM P	erformance ((3)		Valuation		Margi	ns
		Equity	Enterprise				Enterpri	ise Value/	Price/	Gross	
Company	Price (1)	Value	Value (2)	Revenue	EBITDA (4)	EPS	Revenue	EBITDA	EPS	Profit	EBITDA
Facility Maintenance											
Rentokil Initial plc (LSE:RTO)	\$7.63	\$19,069.9	\$23,323.2	\$6,116.3	\$1,170.4	\$0.16	3.8 x	19.9 x	48.1 x	66.0%	19.1%
Rollins, Inc. (ROL)	39.57	19,155.7	19,624.8	2,869.9	627.9	0.79	6.8 x	31.3 x	50.1 x	51.7%	21.9%
EMCOR Group, Inc. (EME)	224.25	10,570.0	10,636.6	11,712.2	793.3	10.06	0.9 x	13.4 x	22.3 x	15.3%	6.8%
FirstService Corporation (TSX:FSV)	150.94	6,734.9	7,878.4	4,118.7	377.8	3.00	1.9 x	20.9 x	50.3 x	31.9%	9.2%
Chemed Corporation (CHE)	511.44	7,678.5	7,659.4	2,187.1	361.9	14.99	3.5 x	21.2 x	34.1 x	34.1%	16.5%
Comfort Systems USA, Inc. (FIX)	184.57	6,582.8	6,807.4	4,708.3	394.7	6.78	1.4 x	17.2 x	27.2 x	17.8%	8.4%
ABM Industries Incorporated (ABM)	45.42	3,898.1	5,250.0	8,014.6	436.3	3.56	0.7 x	12.0 x	12.8 x	13.6%	5.4%
BrightView Holdings, Inc. (BV)	8.28	773.5	2,203.2	2,795.7	261.4	(0.10)	0.8 x	8.4 x	NM	24.4%	9.4%
SP Plus Corporation (SP)	39.17	769.7	1,324.6	851.1	117.9	1.96	1.6 x	11.2 x	20.0 x	27.6%	13.9%
Healthcare Services Group, Inc. (HCSG)	11.55	857.0	792.7	1,674.7	55.8	0.51	0.5 x	14.2 x	22.8 x	12.1%	3.3%
Mean		\$7,609.0	\$8,550.0	\$4,504.9	\$459.7	\$4.2	2.2x	17.0x	32.0x	29.4%	11.4%
Median		6,658.8	7,233.4	3,494.3	386.2	2.5	1.5x	15.7x	27.2x	26.0%	9.3%
Manned Security Services											
Securitas AB (publ) (OM: SECU B)	\$8.16	\$47,701.1	\$51,912.5	\$14,067.4	\$1,037.5	\$0.74	3.7 x	NM	11.0 x	20.2%	7.4%
The Brink's Company (BCO)	75.81	3,519.6	6,470.4	4,729.2	655.1	2.39	1.4 x	9.9 x	31.8 x	23.5%	13.9%
The GEO Group, Inc. (GEO)	7.24	922.5	2,862.3	2,439.5	520.1	0.93	1.2 x	5.5 x	7.8 x	29.1%	21.3%
Prosegur Compañía de Seguridad, S.A. (BME:PSG)	1.75	928.2	2,614.3	4,768.9	477.7	0.12	0.5 x	5.5 x	14.1 x	24.0%	10.0%
CoreCivic, Inc. (CXW)	10.76	1,222.4	2,287.4	1,857.3	291.5	1.05	1.2 x	7.8 x	10.3 x	22.6%	15.7%
Mean		\$10,858.8	\$13,229.4	\$5,572.5	\$596.4	\$1.0	1.6x	7.2x	15.0x	23.9%	13.7%
Median		1,222.4	2,862.3	4,729.2	520.1	0.9	1.2x	6.7x	11.0x	23.5%	13.9%
Environmental Services											
Jacobs Solutions Inc. (J)	\$134.82	\$16,540.5	\$20,068.0	\$15,944.8	\$1,332.1	\$5.82	1.3 x	15.1 x	23.2 x	21.3%	8.4%
Tetra Tech, Inc. (TTEK)	157.35	8,378.2	9,354.1	3,429.8	431.1	5.64	2.7 x	21.7 x	27.9 x	19.5%	12.6%
Stantec Inc. (TSX:STN)	66.68	7,398.3	8,873.9	3,623.0	451.2	2.00	2.4 x	19.7 x	33.3 x	54.2%	12.5%
Arcadis NV (ARCAD)	46.90	4,219.0	5,513.0	5,086.6	354.1	1.57	1.1 x	15.6 x	29.9 x	16.3%	7.0%
Mean		\$9,134.0	\$10,952.2	\$7,021.1	\$642.1	\$3.8	1.9 x	18.0 x	28.6 x	27.8%	10.1%
Median		7,888.3	9,114.0	4,354.8	441.2	3.8	1.9 x	17.6 x	28.9 x	20.4%	10.4%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months ‡ = excluded from Mean and Median calculations Source: Public Filings, Press Releases and Published Research Reports.

⁽¹⁾ As of close August 31, 2023.

⁽²⁾ Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

⁽³⁾ As of June 30, 2023 except TTEK (July 02, 2023); ABM (April 30, 2023)

⁽⁴⁾ Excludes non-recurring and discontinued operations.

Selected M&A Transactions

Fixed Asset Management

Announced	Target	Target Description	Acquirer	Value
A 20	Energy Resourcing Australia	Energy Resourcing Australia Pty Limited operates as employment	A' '6. Ch.h.h.A C	ND
Aug 29	Pty Ltd	agency. The company offers recruitment to Oil and Gas, Engineering	Airswift Global AS	ND
	•	Power, and the construction sector across Australia.		

ND – Not disclosed. Transaction values in millions.

Source: S&P Capital IQ 11

Selected News Fixed Asset Management

Aramark (NYSE:ARMK) reported third quarter net income of \$338.5 million for fiscal year 2023 as compared to \$40.3 million for the prior year period. Earnings per share were \$1.29 versus \$0.16 for the prior year period. Revenues for the quarter increased to \$4,749.2 million from \$4,127.4 million for the same period in fiscal year 2022.

Clean Harbors, Inc. (**NYSE:CLH**) reported second quarter net income of \$115.8 million for fiscal year 2023 as compared to \$148.2 million for the prior year period. Earnings per share were \$2.13 versus \$2.71 for the prior year period. Revenues for the quarter increased to \$1,397.9 million from \$1,356.3 million for the same period in fiscal year 2022.

Colliers International Group Inc. (**TSX:CIGI**) reported second quarter net income of (\$6.9) million for fiscal year 2023 as compared to \$30.4 million for the prior year period. Earnings per share were (\$0.16) versus \$0.67 for the prior year period. Revenues for the quarter decreased to \$1,078.0 million from \$1,127.8 million for the same period in fiscal year 2022.

CoreCivic, Inc. (**NYSE:CXW**) reported second quarter net income of \$14.8 million for fiscal year 2023 as compared to \$10.6 million for the prior year period. Earnings per share were \$0.13 versus \$0.09 for the prior year period. Revenues for the quarter increased to \$463.7 million from \$456.7 million for the same period in fiscal year 2022.

Heritage-Crystal Clean, Inc (NasdaqGS:HCCI) reported second quarter net income of \$8.6 million for fiscal year 2023 as compared to \$21.1 million for the prior year period. Earnings per share were \$0.36 versus \$0.89 for the prior year period. Revenues for the quarter increased to \$192.2 million from \$156.6 million for the same period in fiscal year 2022.

Jacobs Solutions Inc. (NYSE:J) reported third quarter net income of \$164.2 million for fiscal year 2023 as compared to \$196.0 million for the prior year period. Earnings per share were \$1.29 versus \$1.52 for the prior year period. Revenues for the quarter increased to \$4,186.7 million from \$3,827.1 million for the same period in fiscal year 2022.

SP Plus Corporation (NasdaqGS:SP) reported second quarter net income of \$12.3 million for fiscal year 2023 as compared to \$15.4 million for the prior year period. Earnings per share were \$0.62 versus \$0.72 for the prior year period. Revenues for the quarter increased to \$221.3 million from \$196.5 million for the same period in fiscal year 2022.

The Brink's Company (NYSE:BCO) reported second quarter net income of \$32.1 million for fiscal year 2023 as compared to \$35.1 million for the prior year period. Earnings per share were \$0.68 versus \$0.73 for the prior year period. Revenues for the quarter increased to \$1,216.2 million from \$1,133.9 million for the same period in fiscal year 2022.

Note: All per share results are reported on a fully-diluted basis.

Selected News Fixed Asset Management

The GEO Group, Inc. (NYSE:GEO) reported second quarter net income of \$29.6 million for fiscal year 2023 as compared to \$53.7 million for the prior year period. Earnings per share were \$0.20 versus \$0.37 for the prior year period. Revenues for the quarter increased to \$593.9 million from \$588.2 million for the same period in fiscal year 2022.

Waste Connections, Inc. (NYSE:WCN) reported second quarter net income of \$209.2 million for fiscal year 2023 as compared to \$224.1 million for the prior year period. Earnings per share were \$0.81 versus \$0.87 for the prior year period. Revenues for the quarter increased to \$2,021.1 million from \$1,816.4 million for the same period in fiscal year 2022.

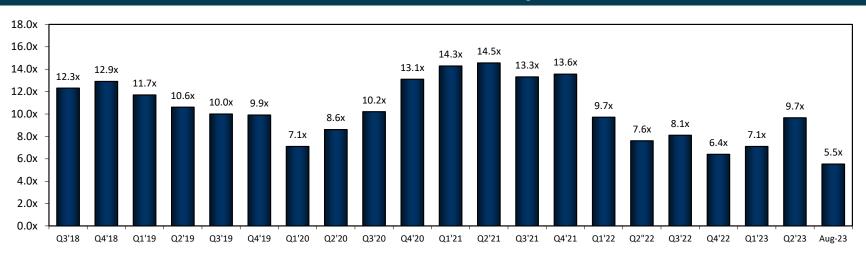
Note: All per share results are reported on a fully-diluted basis.

Source: S&P Capital IQ

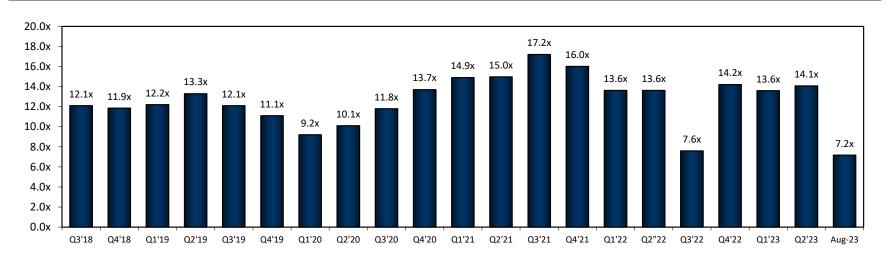
Mufson Howe Hunter 13

Historical Enterprise Value-to-LTM EBITDA Multiples





Fixed Asset Management



Source: S&P Capital IQ

Mufson Howe Hunter & Co. is an independent investment bank for middle-market companies. We focus on mergers and acquisitions, recapitalizations and raising capital.

Mergers & Acquisitions

- Advise buyers and sellers (public and private companies)
- Sale of businesses, strategic acquisitions, management buy-outs and industry build-ups

Raise Capital

- Equity (control and non-control)
- Mezzanine financing
- Senior and junior debt
- Typically raise capital from banks, finance companies, private investment funds and private equity groups

Financial Advisory Services

- Analysis of business strategies and options
- Fairness opinions
- **Valuations**

Broker dealer services provided by our wholly-owned subsidiary

Mufson Howe Hunter & Partners LLC Member SIPC | FINRA

contact us

Mufson Howe Hunter

www.mhhco.com

Michael Mufson

Jimmy Yu CFA

Managing Director

Vice President





