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Mufson Howe Hunter Expands with New Office in Washington D.C.

SEPTEMBER 12, 2024



Mufson Howe Hunter, a Philadelphia-based investment banking firm specializing in M&A advisory and corporate finance services, announced the opening of its second office in Tysons, Virginia. This strategic expansion into the Washington DC metro area reflects the firm's ongoing growth and commitment to providing exceptional service to its clients.

Founded in January 2005, Mufson Howe Hunter has established its brand as a strong sell side M&A advisory firm focusing on "first to market" family and closely held companies. The firm's expertise focuses on companies in the business services, retail & consumer, industrials & distribution, and technology & services sectors. The new office, which opened in the second quarter of 2024, will continue its sell side and capital placement capabilities with the aforementioned industries, now with a government services industry added focus.

"Finding people who share our vision and values is crucial, and our Washington D.C. team exemplifies that," said **Michael Mufson**, Managing Partner of Mufson Howe Hunter. *"We are excited to expand our operations with the opening of the D.C. office. It's about finding the right people – and I believe we did."*

Joe Golden, who will lead the Washington D.C. office, brings 25+ years of experience in investment banking. Prior to joining Mufson Howe Hunter, he founded and managed BGX Advisory, LLC, and served as Managing Partner of a national middle market investment bank. Joe's extensive experience in the D.C. market, including government contracting and services, positions him to leverage local opportunities effectively.

"I'm thrilled to join Mufson Howe Hunter and lead the expansion into Washington D.C.," said **Joe Golden**. *"Our presence here allows us to provide tailored M&A services to a market that greatly benefits from our expertise across a number of industries. The DMV offers significant opportunities, and I look forward to building on our success and expanding our client base."*



hunter is known for. Under Joe's leadership, the firm will also expand its coverage to provide services to underserved industries. Joe will be joined by **Scott Kendrick**, an experienced investment banking executive with a strong background in M&A, focused on the government services, defense, aerospace, diversified industrials, and business services sectors, further strengthening the Mufson Howe Hunter team."the firm's team.

"By establishing a strong local presence, we aim to fill a gap in the D.C. market for a firm like ours," noted Mufson. "We believe that our unique approach and comprehensive service offerings will resonate with clients in this area."

About Mufson Howe Hunter

Mufson Howe Hunter has been a leading name in investment banking for nearly two decades, specializing in M&A advisory, private capital raising, and corporate finance services. With a strong focus on the middle market, the firm has successfully completed over 600 transactions. Headquartered in Philadelphia, Mufson Howe Hunter is known for its deep industry knowledge and client-centric approach. For more information, visit **Mufson Howe Hunter's website**.

<p>Mufson Howe Hunter INVESTMENT BANKERS FOR GROWTH</p>	<p>Mergers & Acquisitions/ Growth Capital</p>	<p>Focusing on middle market companies operating in:</p> <ul style="list-style-type: none"> • Business Services • Industrial/Manufacturing • Consumer • Technology Services
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