## **Mufson Howe Hunter**

# **Business Services Update**

Third Quarter 2025



The Mufson Howe Hunter Business Services Update is designed to provide business leaders, investors and industry professionals with current market trends and important developments within the Business Services industry. This monthly report contains recent news, analysis, and M&A activity on selected companies and in-depth coverage of the primary sectors.

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Mufson Howe Hunter & Company LLC is a middlemarket focused investment bank providing M&A, capital raising and financial advisory services.

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#### **Last Twelve Months Performance**

Daily from September 30, 2024, to September 30, 2025.

Price as % of Base (September 30, 2024, = 0%)

### Professional Services Index



-NASDAQ

S&P 500

— MHH Professional Services

### Facilities Management Index



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Business Services Update

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The Mufson Howe Hunter Professional Services Index is currently comprised of AMN Healthcare Services, Inc., ASGN Incorporated, CBIZ, Inc., Computer Task Group, Inc., CRA International, Inc., Cross Country Healthcare, Inc., CT Partners, Exponent, Inc., Fair Isaac Corp., FTI Consulting, Inc., Heidrick & Struggles Intl. Inc., Huron Consulting Group Inc., Kelly Services, Inc., Kforce, Inc., Korn Ferry International Inc., ManpowerGroup Inc., RCM Technologies, Inc., Resources Connection, Inc., Robert Half International, Inc., and TrueBlue, Inc.

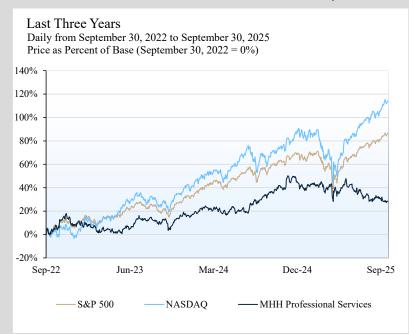
The Mufson Howe Hunter Facilities Management Index is currently comprised of ABM Industries Inc., Arcadis NV, BrightView Holdings, Inc., Chemed Corp., Comfort Systems USA Inc., CoreCivic, Inc., EMCOR Group Inc., FirstService Corp., Healthcare Services Group Inc., Jacobs Solutions Inc., Prosegur Compania de Seguridad SA, Rentokil Initial plc, Rollins Inc., Securitas AB, SP Plus Corporation, Stantec Inc., Tetra Tech, Inc., The Brinks Company, and The GEO Group, Inc.

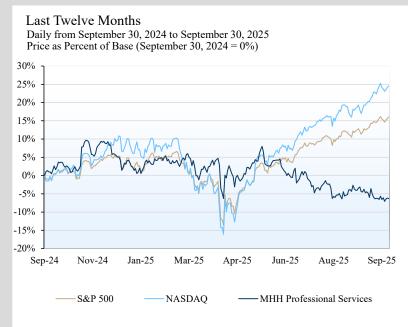
The companies that comprise each Index periodically change as a result of mergers, acquisitions, initial public offerings and other transactions; therefore, comparisons to historical time periods and historical performance for each Index do not entirely correspond and correlate to the Index's current performance. Historical performance is not a guarantee or prediction of future results.

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### **Comparative Index Performance**

The MHH Professional Services Index decreased by 3.1% in September 2025.





Price Appreciation	3-Year	LTM	1-Month
MHH Professional Services Index	28.2%	-6.3%	-3.1%
NASDAQ	114.3%	24.6%	5.3%
S&P 500	86.5%	16.1%	3.1%

Source: Factset

Mufson Howe Hunter

## Selected Valuation Metrics

Professional Services

(\$ in millions, except per share data)	Mai	ket & Capitaliz	zation	LTM I	Performance	(3)		Valuation		Marg	gins
		Equity	Enterprise				Enterpris	se Value/	Price/	Gross	
Company	Price (1)	Value	Value (2)	Revenue	EBITDA (4)	EPS	Revenue	EBITDA	EPS	Profit	EBITDA
Commercial Staffing											
ManpowerGroup Inc. (MAN-US)	\$37.90	\$1,754.4	\$3,188.0	\$17,539.5	\$408.7	(\$0.36)	0.2 x	7.8 x	NM	17.1%	2.3%
Kelly Services, Inc. Class A (KELYA-US)	13.12	462.5	577.9	4,495.9	139.0	(0.17)	0.1 x	4.2 x	NM	19.3%	3.1%
TrueBlue, Inc. (TBI-US)	6.13	183.3	271.5	1,534.9	(9.0)	(1.19)	0.2 x	NM	NM	23.3%	-0.6%
Mean							0.2 x	6.0 x	NA	19.9%	1.6%
Median							0.2 x	6.0 x	NA	19.3%	2.3%
Professional Staffing											
Robert Half Inc. (RHI-US)	\$33.98	\$3,457.1	\$3,320.2	\$5,569.0	\$252.8	\$1.75	0.6 x	13.1 x	19.4 x	36.8%	4.5%
Kforce Inc. (KFRC-US)	29.98	557.6	641.5	1,361.4	70.4	2.38	0.5 x	9.1 x	12.6 x	26.8%	5.2%
Resources Connection, Inc. (RGP-US)	5.05	168.6	116.5	534.6	11.6	(5.70)	0.2 x	10.0 x	NM	37.0%	2.2%
Mean							0.4 x	10.8 x	16.0 x	33.5%	4.0%
Median							0.5 x	10.0 x	16.0 x	36.8%	4.5%
Healthcare Staffing											
AMN Healthcare Services, Inc. (AMN-US)	\$19.36	\$742.0	\$1,634.1	\$2,769.9	\$223.0	(\$7.78)	0.6 x	7.3 x	NM	24.2%	8.1%
Cross Country Healthcare, Inc. (CCRN-US)	14.20	465.2	386.8	1,192.5	27.1	(0.26)	0.3 x	14.3 x	NM	18.7%	2.3%
Mean							0.5 x	10.8 x	NA	21.4%	5.2%
Median							0.5 x	10.8 x	NA	21.4%	5.2%
IT Staffing											
ASGN Incorporated (ASGN-US)	\$47.35	\$2,073.9	\$3,220.3	\$4,004.9	\$372.5	\$3.14	0.8 x	8.6 x	15.1 x	26.6%	9.3%
RCM Technologies, Inc. (RCMT-US)	26.55	196.7	231.9	299.9	25.4	1.77	0.8 x	9.1 x	15.0 x	27.3%	8.5%
Mean							0.8 x	8.9 x	15.1 x	27.0%	8.9%
Median							0.8 x	8.9 x	15.1 x	27.0%	8.9%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

‡ = excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

<sup>(1)</sup> As of close on September 30, 2025.

<sup>(2)</sup> Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long-term debt, short-term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

<sup>(3)</sup> As of June 30, 2025 except Exponent, Inc. (7/4/2025); Kelly Services, Inc., TrueBlue, Inc. (6/29/2025); RCM Technologies, Inc., CRA International, Inc. (6/28/2025); Resources Connection, Inc. (5/31/2025); Korn Ferry (4/30/2025)

<sup>(4)</sup> Excludes non-recurring and discontinued operations.

## Selected Valuation Metrics (cont'd)

Professional Services

(\$ in millions, except per share data)	Market & Capitalization		LTM Performance (3)			Valuation			Margins		
		Equity	Enterprise				Enterpris	se Value/	Price/	Gross	
Company	Price (1)	Value	Value (2)	Revenue	EBITDA (4)	EPS	Revenue	EBITDA	EPS	Profit	EBITDA
Executive Search											
Korn Ferry (KFY-US)	\$69.98	\$3,666.3	\$3,512.6	\$2,793.9	\$461.1	\$4.69	1.3 x	7.6 x	14.9 x	22.1%	16.5%
Heidrick & Struggles International, Inc. (HSII-US)	49.77	1,032.0	737.7	1,173.1	120.2	1.60	0.6 x	6.1 x	31.1 x	22.8%	10.2%
Mean							0.9 x	6.9 x	23.0 x	22.4%	13.4%
Median							0.9 x	6.9 x	23.0 x	22.4%	13.4%
Professional & Consulting											
Fair Isaac Corporation (FICO-US)	\$1,496.53	\$35,922.3	\$38,533.9	\$1,928.9	\$899.6	\$25.56	NM	NM	NM	81.7%	46.6%
FTI Consulting, Inc. (FCN-US)	161.65	5,230.7	5,800.6	3,662.9	403.5	7.10	1.6 x	14.4 x	22.8 x	31.6%	11.0%
CBIZ, Inc. (CBZ-US)	52.96	2,858.5	4,220.1	2,420.7	364.9	1.43	1.7 x	11.6 x	NM	14.5%	15.1%
Exponent, Inc. (EXPO-US)	69.48	3,508.8	3,357.3	560.5	124.6	1.99	6.0 x	NM	34.9 x	24.4%	22.2%
Huron Consulting Group Inc. (HURN-US)	146.77	2,540.1	3,173.0	1,593.3	205.6	5.73	2.0 x	15.4 x	25.6 x	29.8%	12.9%
CRA International, Inc. (CRAI-US)	208.53	1,373.0	1,577.4	712.9	113.4	8.26	2.2 x	13.9 x	25.3 x	30.2%	15.9%
Mean							2.7 x	13.8 x	27.1 x	35.4%	20.6%
Median							2.0 x	14.1 x	25.4 x	30.0%	15.5%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

‡ = excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

<sup>(1)</sup> As of close on September 30, 2025.

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<sup>(3)</sup> As of June 30, 2025 except Exponent, Inc. (7/4/2025); Kelly Services, Inc., TrueBlue, Inc. (6/29/2025); RCM Technologies, Inc., CRA International, Inc. (6/28/2025); Resources Connection, Inc. (5/31/2025); Korn Ferry (4/30/2025)

<sup>(4)</sup> Excludes non-recurring and discontinued operations.

## Selected M&A Transactions & News

Professional Services

### **Selected M&A Transactions**

Announced	Target	Target Description	Acquirer	Value	EV/EBITDA Multiple
Jan-27	Rockstad Holdings Corp. – sub of FTI Consulting, Inc.	Provides a comprehensive suite of mission-critical T&D solutions enabling utilities to ensure the reliability of power infrastructure	Stellex Capital Management	N/D	N/D
Feb-04	Healthcare Staffing Professionals, Inc.	Provides staffing services in the United States.	TrueBlue, Inc.	N/D	N/D
Mar-05	Advancement Resources Group	The Company provides research-based, philanthropy-focused professional education services.	Huron Consulting Group, Inc.	N/D	N/D
Mar-05	Halpin Partnership Ltd.	A management consulting firm that specializes in education fundraising, governance, and strategy.	Huron Consulting Group, Inc.	N/D	N/D
Apr-01	Adamantia Advisory SAS	A French advisory services company to financial institutions and corporations.	Robert Half, Inc.	N/D	N/D
June-30	Eclipse Insights, LLC	Provides revenue cycle consulting for healthcare organizations	Huron Consulting Group, LLC	N/D	N/D

Source: Factset

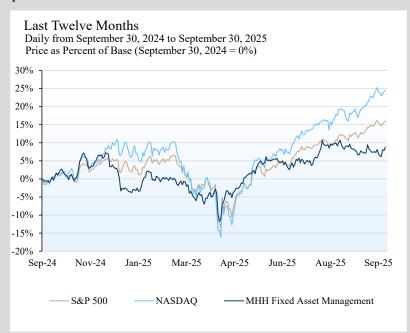
## Facilities Management

Outsourced facility management services including environmental services, facility maintenance, food service contracting, manned security services, uniform/linen rental, and waste management services.

### **Comparative Index Performance**

The MHH Facilities Management Index increased by 0.3% in September 2025.





Price Appreciation	3-Year	LTM	1-Month
MHH Facilities Management Index	89.5%	8.8%	0.3%
NASDAQ	114.3%	24.6%	5.3%
S&P 500	86.5%	16.1%	3.1%

Source: Factset

Mufson Howe Hunter

## Selected Valuation Metrics

### Facilities Management

(\$ in millions, except per share data)	ı	Market & Capitaliza	ation	LTM Performance (3)			Valuation			Margins	
		Equity	Enterprise				Enterpr	ise Value/	Price/	Gross	
Company	Price (1)	Value	Value (2)	Revenue	EBITDA (4)	EPS	Revenue	EBITDA	EPS	Profit	EBITDA
Facility Maintenance											
Rollins, Inc. (ROL-US)	\$58.74	\$28,467.8	\$29,304.0	\$3,570.5	\$803.6	\$1.01	8.2 x	36.5 x	58.1 x	49.3%	22.5%
EMCOR Group, Inc. (EME-US)	649.54	29,076.1	29,267.5	15,638.7	1,653.9	24.06	1.9 x	17.7 x	27.0 x	19.5%	10.6%
Comfort Systems USA, Inc. (FIX-US)	825.18	29,113.6	29,085.9	7,684.8	1,076.0	19.45	3.8 x	27.0 x	42.4 x	21.7%	14.0%
Rentokil Initial plc (RTO-GB)	5.06	12,722.1	17,527.6	6,888.0	1,445.1	0.13	2.5 x	12.1 x	38.5 x	30.2%	21.0%
FirstService Corp (FSV-CA)	190.57	8,679.7	10,550.7	5,360.5	525.9	3.08	2.0 x	20.1 x	61.9 x	29.9%	9.8%
Spirax Group plc. (SPX-GB)	91.75	6,762.1	7,899.4	2,148.1	522.7	2.85	3.7 x	15.1 x	32.1 x	31.8%	24.3%
ABM Industries Incorporated (ABM-US)	46.12	2,824.1	4,397.2	8,627.9	428.3	1.84	0.5 x	10.3 x	25.0 x	11.9%	5.0%
Chemed Corporation (CHE-US)	447.74	3,898.1	3,794.1	2,511.9	439.2	19.43	1.5 x	8.6 x	23.0 x	31.1%	17.5%
BrightView Holdings, Inc. (BV-US)	13.40	1,271.7	2,571.0	2,698.7	324.0	0.12	1.0 x	7.9 x	NM	22.1%	12.0%
Healthcare Services Group, Inc. (HCSG-US)	16.83	1,218.7	1,070.0	1,772.1	16.8	0.14	0.6 x	NM	NM	15.6%	0.9%
Mean							2.6x	17.3x	38.5x	26.3%	13.8%
Median							1.9x	15.1x	35.3x	26.0%	13.0%
Manned Security Services											
Brink's Company (BCO-US)	\$116.86	\$4,868.7	\$7,532.8	\$5,069.9	\$752.9	\$3.74	1.5 x	10.0 x	31.2 x	25.2%	14.9%
Securitas AB Class B (SECU.B-SE)	15.06	8,625.7	6,129.1	15,425.4	1,419.5	0.94	0.4 x	4.3 x	16.0 x	19.3%	9.2%
GEO Group Inc (GEO-US)	20.49	2,900.1	4,835.5	2,452.4	417.1	0.65	2.0 x	11.6 x	31.7 x	20.6%	17.0%
Prosegur Compania de Seguridad SA (PSG-ES)	3.43	1,827.6	3,626.5	5,465.9	618.3	0.21	0.7 x	5.9 x	16.0 x	0.0%	11.3%
CoreCivic, Inc. (CXW-US)	20.35	2,178.7	3,056.2	1,997.6	323.4	0.95	1.5 x	9.4 x	21.4 x	18.0%	16.2%
Mean							1.2x	8.2x	23.3x	16.6%	13.7%
Median							1.5x	9.4x	21.4x	19.3%	14.9%
Environmental Services											
Jacobs Solutions Inc. (J-US)	\$149.86	\$17,913.7	\$20,539.5	\$7,711.7	\$892.0	\$3.96	2.7 x	23.0 x	37.8 x	32.8%	11.6%
Stantec Inc (STN-CA)	107.87	12,304.4	13,529.2	5,575.1	744.5	2.72	2.4 x	18.2 x	39.6 x	39.0%	13.4%
Tetra Tech, Inc. (TTEK-US)	33.38	8,771.4	9,600.3	5,487.0	645.3	(2.72)	1.7 x	14.9 x	NM	17.0%	11.8%
Arcadis NV (ARCAD-NL)	50.41	4,517.7	5,802.9	5,366.7	567.5	2.88	1.1 x	10.2 x	17.5 x	15.2%	10.6%
Mean							2.0 x	16.6 x	31.6 x	26.0%	11.8%
Median							2.1 x	16.5 x	37.8 x	24.9%	11.7%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

Source: Public Filings, Press Releases and Published Research Reports.

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<sup>(4)</sup> Excludes non-recurring and discontinued operations.

## Selected M&A Transactions & News

Facilities Management

### **Selected M&A Transactions**

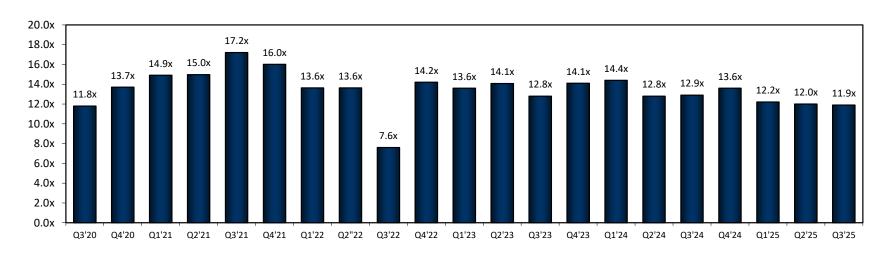
Announced	Target	Target Description	Acquirer	Value	EV/EBITDA Multiple
Jan-14	Miller Electric Co.	Provides comprehensive electrical contracting and technology services to diverse sectors,  EMCOR Group		\$865.0	N/D
Jan-25	Sonitrol of New Orleans	Offers UL Protective Signal Monitoring, system maintenance, and account support services.	Securitas Technology Corp.	N/D	N/D
Feb-13	One EQ	Operates as a planning and operational consultant for healthcare organizations.	Healthcare Building Solutions	N/D	N/D
Mar-20	WSP Infrastructure Engineering GmbH	A German company that provides engineering services.	Arcadis NV	N/D	N/D
Mar-27	Carron + Walsh Construction Consultants Ltd.	Provides management consulting & project and cost management services for commercial, life sciences, residential and infrastructure programs	Tetra Tech, Inc.	N/D	N/D
Apr-02	Saela Holdings LLC	Provides pest control services	Rollins, Inc.	N/D	N/D
Apr-08	Ryan Hanley Ltd.	A civil and structural engineering firm that specializes in wastewater, flooding, the environment & infrastructure services.	Stantec, Inc.	N/D	N/D
June-24	Rove Pest Control of Minnesota, Inc – sub of Rentokil Initial Plc	Provides pest control services in the Midwest	Greenix Pest Control	N/D	N/D

## Historical Enterprise Value-to-LTM EBITDA Multiples

#### **Professional Services**



### Facilities Management



Mufson Howe Hunter & Co. is an independent investment bank for middle-market companies. We focus on mergers and acquisitions, recapitalizations and capital raises.

### **Mergers & Acquisitions**

- Advise buyers and sellers
- Sale of businesses, strategic acquisitions, management buy-outs and industry build-ups

#### **Capital Raises**

- Equity (control and non-control)
- Mezzanine financing
- Senior and junior debt
- Typically raise capital from banks, finance companies, private investment funds and private equity groups

#### **Financial Advisory Services**

- Analysis of business strategies and options
- Fairness opinions
- Valuations

Broker dealer services provided by our wholly-owned subsidiary

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